

## COMPANY PROFILE

**Established** September 1993

### Directors

#### **George Phillips**

*Technical/Marketing*

Has 30 years experience in electronic security specializing in intercom access control and CCTV Systems his responsibilities include marketing and sourcing products

#### **Maurice Thal**

*Administration/Sales*

Responsible for the administration and is well versed in our entire product range

### Business

Importers and wholesale distributors of electronic security related equipment specializing in intercoms, CCTV and Access control

### Brands

FARFISA Intercoms (Italy)

HYUNDAI Intercoms

ENTERPHONE Dialers (Canada)

VOYAGER GSM Door Phones

KOWA CCTV Lenses

ALNET Digital recording system

LUNA Speed domes with SONY Camera modules

RAICAM CCTV Cameras

TIANDY Fibre Optics

HUNDURE Access Control

### Head office Cape Town

Street Address: Raicom House  
No. 9 Greenville terrace,  
Diep River 7806, Cape Town

Postal Address: P. O. Box 256, Plumstead 7800  
Cape Town, South Africa

**Office Space** 350 meters of office and warehouse

**Staff** Sales 4 Technical 4 Admin 6 Total 14

**Turnover** Greater than R12, 000,000



## LEADING PRODUCTS

### FARFISA

Farfisa is a recognized Italian brand of intercoms specializing in large apartment blocks. Farfisa is versatile and can be designed to suite virtually any application using standard components. Models worthy of mention are the FN-4000 digital audio / video system designed for large systems. DUO is a NEW 2 wire non polar video system designed for users up to 40 stations. MATRIX is a range of Modular VANDAL resistant stainless steel panels which can be used for high traffic industrial and residential applications. Farfisa intercoms are compatible with older models; Farfisa guarantees the availability of spare parts for 10 years.

### ALNET CCTV DVR

European designed windows based DVR, is available in 4, 8 12 and 16 channel machines supplied in a tower or for professional applications in a 3U rack. ALNET is an extremely stable product and very strong in network and remote viewing software, including CELL PHONE connectivity. It is available in 100 FPS up to 32 channels. NetStation is ALNETS IP Platform and is compatible with most top quality IP camera brands.

### RAICAM

Full range of CCTV cameras at competitive prices some with 3 YEAR FACTORY Guarantee.

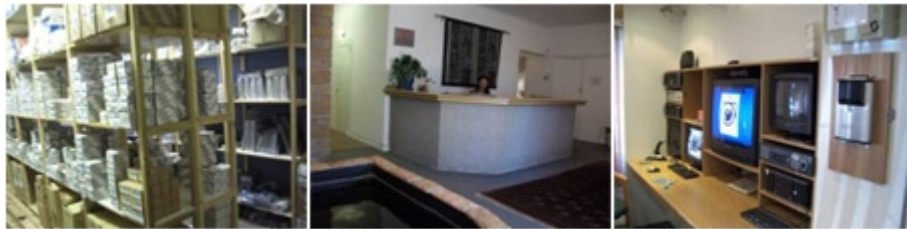
## WHY BUY FROM RAICOM?

### EXCELLENT SALES AND TECHNICAL SUPPORT

RAICOM is one of South Africa's leading distributors of Intercoms, CCTV, locally manufactured Digital Video Recorders and Access Control equipment. RAICOM has a strong commitment to service and excellent product choice.

### QUALITY PRODUCTS

Constant product research and evaluation guarantees that Raicom's product range remains the most comprehensive and advanced in the market. All aspects of analogue and digital based security systems are available - from stand-alone units to fully integrated network solutions.



### **FARFISA INTERCOMS 30 years experience in system design**

we offer a free service to engineers, developers and installers to design conduit reticulations for our intercom systems. Our qualified sales engineers will ensure that with correct conduit layout design, installations will be a breeze.

### **ALNET Digital Video Recorders**

ALNET DVRs are manufactured in house to ALNET specifications. A quick turn around time is achieved due to the use of locally available computer components. Qualified technicians are available locally, and will instantly resolve ALNET technical problems for all associated hardware and software.

### **TRAINING**

Raicom has a fully equipped training boardroom where regular training seminars are held for product knowledge as well as technical for installations, we also offer on site assistance.

### **SUPPORT**

RAICOM has a fully equipped workshop with modern portable test equipment.

### **STOCK AVAILABILITY**

Adequate stockholding with smart management ensures consistent on time delivery. Arrangements can be made for special items to be expediently delivered from our local and overseas suppliers.

### **EXCELLENT TECHNICAL SUPPORT**

Our technical staff are trained to provide first line assistance on all of our products. We offer our customers absolute assurance of expert technical support.

### **RAICOM STAFF**

Raicom's friendly, qualified staff have been trained in all our business aspects. For this reason our customers can be guaranteed of the most professional attention.

### **SHOWROOMS**

Equipped showrooms with working models enable Raicom staff to demonstrate to customers the entire operation of the systems on offer. We encourage our installers to bring their customers and use the facilities.



## WARRANTY

A one year warranty applies to the following Raicom products:

FARFISA Intercoms

HYUNDAI Intercoms

ENTERPHONE Diallers

VOYAGER GSM Door Phones

ALNET Digital recording system

TIANDY Fibre Optics

KOWA CCTV Lenses

HUNDURE Access Control

RAICAM CCTV Cameras

**PLEASE NOTE: Certain cameras from the RAICAM range have an extended repair or replacement warranty of 2 or 3 years. Please enquire with us as to what warranty your purchased camera has.**

Yours Faithfully

*George Phillips*

George R Phillips  
Technical Director

